

Message Text

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PAGE 01 PARIS 23434 121143Z

46

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 CIAE-00 INR-07

NSAE-00 /037 W

----- 098576

R 121127Z AUG 76

FM AMEMBASSY PARIS

TO AMEMBASSY ABU DHABI

AMEMBASSY AMMAN

USINT BAGHDAD

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

INFO SECSTATE WASHDC 3901

UNCLAS PARIS 23434

E.O. 11652: N/A

TAGS: BEXP, BTRA, XF

SUBJECT: MIDDLE EAST BUSINESS SURVEY TOUR OF PARSONS
& WHITTEMORE EXECUTIVE

1. AMCIT RAYMOND L. STAEPELAERE, DIRECTOR GENERAL
OF PARSONS & WHITTEMORE (FRANCE) PLANS TOUR OF ACTION
ADDRESSEE COUNTRIES IN SEPTEMBER TO ASSESS MARKET
FOR PARSONS & WHITTEMORE PAPER AND PAPER INDUSTRY
PRODUCTS. HE TENTATIVELY PLANS VISIT KUWAIT, ABU
DHABI AND DUBAI WEEK OF 11TH, IRAQ AND JORDAN WEEK OF
18TH, AND SYRIA AND SAUDI ARABIA WEEK OF 25TH.

2. AS THIS IS STAEPELAERE'S FIRST VISIT TO AREA IN
WHICH PARSONS & WHITTEMORE HAS HAD FEW DEALINGS HE
REGARDS VISIT AS PURELY EXPLORATORY. HE HOPES
ADDRESSEE POSTS WILL HAVE READY FOR HIM ON ARRIVAL
ANY READILY AVAILABLE DATA ON HOST COUNTRY IMPORTS
AND PRODUCTION OF PAPER PRODUCTS, ESPECIALLY WHITE
PAPER FOR BOOKS AND STATIONERY, PLUS NAMES OF KEY
CONTACTS AMONG PAPER IMPORTERS, WHOLESALERS AND
CONVERTERS.

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3. MIDDLE EAST MARKETS WOULD BE SUPPLIED PRIMARILY
FROM PW PLANTS IN AUSTRIA AND GREECE, BUT ALSO FROM
U.S. SOURCES.
GAMMON

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NNN

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